

June 19, 2017

RE: Endorsement of Maria Hall – Ignite Business Coaching

To the Reader,

This letter is my personal endorsement of Maria Hall and her business coaching practice.

My background is in Engineering and Information Technology, with lots formal education in how things work, but none in how to run a successful business. To move toward success, and avoid becoming consultant road-kill, I needed to find help. That help was provided by Maria Hall.

Maria coaches business owners and “solo-preneurs” on practical methods for accomplishing these objectives. Her very specific lessons on how to “find clients in large numbers”, calculate the true value of service, and how to tell compelling “sales story” are all part her business coaching plan.

In Top 6 training, you learn by doing. We meet monthly for training, and we go out and practice the methods. There is no “miracle” at work, rather it is the specific, direct, and proven method for attracting clients, closing sales, and generating new business from current and past clients.

And it works.

The practices that I have learned for client attraction, business closure, and sustaining client relationships has doubled our business revenue in six months. We are now getting people calling us because of recommendations from existing clients. We are now filling our calendar out a month ahead for new clients. We just added new staff members to meet new business demands.

In short, our business is growing. And it is growing because of Maria Hall. I give her my highest rating. I recommend her to anyone seeking to improve their business.

I welcome the opportunity to discuss this topic at your convenience.

Best regards,



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