



November 28, 2017

Maria C. Hall  
Ignite Business Coaching  
2011 Commerce Drive N, Ste 29  
Peachtree City, Georgia 30269

Maria -

Thank you so much for the 'AHA moments' you've given me in growing my business.

The first AHA moment was the importance of follow up touches with a client or prospective client with 'I thought of you with this . . .', whether it be with a handwritten note, a phone call, or a follow up meeting in person.

Helping me fine-tune my 3 best marketing methods at this stage of my business is another GOLDEN AHA, and I'm so grateful.

Now all I have to do is keep applying it all!

I shall indeed recommend you to other solopreneurs who want to take their businesses to the next level and can't figure out how to get there from here.

Thanks so much for your professionalism and insight.

Kindly,

A handwritten signature in blue ink that reads 'Rory Williams'. The signature is fluid and cursive, with a large initial 'R' and 'W'.

Rory Williams