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Since I am native to Atlanta, many of my friends and clients call me asking for referrals for various needs. I joined PowerCore in 2019 to learn how to GET referrals and GIVE referrals, and that's how I met Chase.

Recently, my friend Fred was in need of someone to look at his roof, so I jumped at the chance to refer Chase Waldroup with Rhino Restoration. Within a few hours, Chase quickly contacted Fred and scheduled an appointment to perform a complete inspection of his roof. Using some REALLY cool drone technology, Chase showed Fred the areas that were in need of repair and replacement. After the inspection, Chase worked diligently with Fred's insurance company to help facilitate replacing his roof, leaving Fred's mind at ease. My comment to Chase was, "*I referred you to Fred to make ME look good.*"

Chase exceeded my expectations. Not only did Fred have a beautiful new roof from Rhino Restoration, his neighbor liked what he saw and talked to Chase. Fred and his neighbor were particularly impressed how Chase uses a "*Catch All*" system to avoid the typical nails and trash left behind in the yard and bushes. It is a something that really sets Chase apart from the competition! Fred and his neighbor both contacted me to tell me how pleased they were with the professionalism of Chase and his company and their new roof.

I smiled knowing - *Chase made me look good.*

A few months later, another friend needed a roof inspection. Knowing I could trust him, I quickly sent a three-way email introduction between Chase and my friend, Scott. Just like Fred, Scott was impressed with Chase and his company. Now, Scott has a new roof and thanked me for the introduction.

Any time I hear someone say anything about their need for a roof, I quickly introduce Chase.



Sheldon Berch