



Dear Persephone,

I want to say thank you for the opportunity's I have worked with you on several purchase transactions while looking forward to many more. Witnessing what an upstanding realtor you are for your clients allows me to know my buyers are in good hands. I fully trust you to navigate & protect them through their home buying journey. You are professional, encouraging, and respectful not only to clients, but all parties, ensuring all is taken care of for closing.

Through both easy and difficult transactions, we have worked together to make it as simple as possible for our borrower's and thankfully have closed them all!

I referred a couple to you, whom I pre-approved, but had no realtor. Knowing it was not very convenient due to distance, you still kindly agreed to speak with them. They needed to sell their house then buy one. I knew their home had some issues, but I did not know to what extent. You spoke with them and agreed to take them to look at the house they really wanted to see. Afterwards you talked with them about how this housing market is & the need for their home to be under contract to win an offer. Knowing what was needed to get that accomplished they reluctantly agreed for you see their home in its current state. After learning they were not doing repairs or much cleaning you knew it would only be sellable as is. Most would turn that challenge down especially with an hour commute each way, but after she told you how at ease you made them feel, which is not easy to do with her husband, your heart was too big to say no.

You knew the best bet was to find an investor looking for a house to buy at a low price to than repair, remodel and sell. Without wasting any time you used your resources to find an investor in the market to buy. Your extensive experience doing appraisals made it easy to show the investor how he will be able to flip this house and make good money because of great schools and surrounding comps. You only had one investor come look and got a contract in a day for a price that still allows the sellers to pay closing fees, pay off their mortgage and have money for their down payment. Simply AMAZING! After several offers, the perfect one got accepted, and today we will be there as they close on both the sale of their current house and the purchase of their new home. I choose to use this story because it shows your true character and perseverance which are 2 of the reasons I feel truly blessed to be one of your preferred lenders and to know I have someone great for my referrals. Thank you for being so outstanding to work along side of in this crazy industry we love!

Appreciatively,

Stacey Brustein

Fairway Independent Mortgage Corporation
11340 Lakefield Drive, Suite 200, Johns Creek, GA 30097
Cell: **678-698-7688**/ Email: **sbrustein@fairwaymc.com** Efax: **1-866-682-6676**
NMLS# 256095