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John-

I wanted to give you an over-due high five for your patience, kindness and professionalism at our last closing together. As you will most certainly recall, the buyers assigned his mother/her mother in law to be the power of attorney.

While it is understood that buyers will do a lot of signing and those who perform as power of attorney even more so – she had double duty. Suffering from arthritis, among other health concerns, this proved to be extremely difficult and painstaking task for her – causing her a great deal of discomfort and the need to rest.

Most of the time a closing doesn't take more than 45 minutes to an hour, but this one ran well into overtime. You acted as if it was the only closing you had all week – encouraging her to take her time offering her refreshment and making small talk – even though your next clients were waiting in the reception area of your office. You could have very easily excused yourself to begin the other closing, but waited patiently until she was finished.

It was touching to me, and my clients took note of it as well. I have told this story to some of my colleagues in and out of our office. Others have confirmed that you put your heart into your work which is not something that can be said of every attorney I know.

You have a permanent place on my referral AND my friend lists.

Warmest regards,

Annie DeRose-Broeckert
Wife to Ken, Mom to Daniel, Gabriel & Michael
SuperSonicPitBull REALTOR®