



Dear Jason,

On behalf of my wife and myself, I would like to extend our heartfelt gratitude for your outstanding service throughout both the sale of our first home and the purchase of our second. Buying and selling a home can be a daunting process, yet you and your team made it an enjoyable and exciting experience from start to finish.

We are particularly grateful for your expertise and guidance with the escalation clause, which I am confident played a key role in our success in securing our new home. Your experience at the bidding table was evident, as none of the other buyers employed that strategy, ensuring that we had the most knowledgeable representation.

Additionally, we truly appreciated your diligence in selecting a strong buyer for our first home. Knowing how important it was to us to find a good neighbor for our close friends next door, your thoughtful approach and the personal letter you crafted helped us feel confident in choosing the right offer among the impressive 16 others you presented to us.

Further reinforcing our confidence in your abilities, I referred you to one of my out-of-state clients involved in a probate court sale. She has spoken very highly of you, repeatedly mentioning how lost she felt before we connected her with you. Your expertise and compassion throughout that challenging process were clearly invaluable to her.

I will not hesitate to refer all of my future clients to you, as I know that they will benefit from your unwavering professionalism, dedication, and ethical standards.

Once again, thank you for everything you've done for us.

Warm regards,

Christopher Eells
Managing Partner- JF Shaw insurance