



March 19, 2025

Dear Derek,

The ability to hire someone and have them treat you like family is rare. This is what I got from you when I asked you to help out my wife's mom and aunt. When you came out for the initial assessment of the property it felt as if we were all reuniting for the first time in a while. You made my wife's mom and aunt feel comfortable and gave them confidence that you were the man for the job.

My wife's mom and aunt were faced with the possibility of their insurance company choosing to not offer a renewal option of the homeowner owner's policy that they have had in place for years. Based on an assessment performed by the insurance company, they stated that there were trees in the yard that were a risk to the house.

My wife's aunt went ahead and reached out to a few companies before coming to me. However, she knows that I'm in a referral networking group and asked me if I knew someone who could help. At this point, I reached out to you and you were quick to respond. We managed to coordinate our schedules and you were at their house two days later to perform your initial assessment. My wife's mom and aunt really appreciated the time you took to explain everything along with how thorough you were with your recommendations.

Within a few weeks your crew came out and completed the job over a two day span. My wife's mom and aunt were able to use pictures of the completed work and submit the pictures along with other required documents to the insurance company for approval. The company approved it and they were able to renew the policy.

Derek, I can't thank you enough for how you took care of my family. I really appreciate it and would recommend your company to anyone I hear that is looking for tree services.

Sincerely,

A handwritten signature in black ink, appearing to read "Quentre Shannon", written over a white background.

Dr. Quentre Shannon

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