



March 19, 2025

Dear Paul,

I've always known that if I needed electrical work you would be the man for the job. Well, that time came and you delivered as I expected. Just know you're already hired for any future work that is needed in the office.

In certain parts of my office, I had issues with the lights. The lights were either super dim or would not come on at all whenever I would flip the switch. I knew it was more than just a "change the lightbulb" type of situation. This is when I reached out to you and we were able to schedule a time for you to come to the office. The appointment was scheduled for a week later, so there was not a long wait.

Once you came out to the office and assessed everything you gave me options. I really liked that you gave me options, because I am in the last year of my lease. Although options that provide longevity are usually better, I wanted a temporary solution as I may look to relocate my business by the end of my lease. Also, I could not continue to have a specific area of my office without lighting as I was getting ready to host an event at the office a few weeks later.

After some discussion, you agreed and even suggested that the temporary option would be best. This said a lot about you from my perspective, because you didn't try to sell me on the other options that would have cost more. You bought the supplies that were needed and completed the work approximately 2 hours later.

Honestly, this letter is long overdue. However, even almost a year later your work has held up. I have not experienced a day of no lighting in any part of the office since you've completed the work. Paul, I can't thank you enough for what you did. As I stated in the beginning of this letter, you're already hired for future projects in my office. Even if it's in a new, different location.

Sincerely,

Dr. Quentre Shannon

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