

June 18, 2021

Barry Kaplan
Kaplan Intellectual Property Law
2310 Peachford Rd
Atlanta, GA 30338

Dear Barry,

In this letter I would like to share how much I appreciate the work you have done so far on my company's behalf.

My company, ePresence, had a need to trademark on our company name. However, a company in the Northeast was holding the mark. Barry worked with me to monitor the mark and helped me understand when the mark may become available.

Fortunately, in the end of 2020 the mark became available. Barry assisted me in filing for the mark. Due to COVID it took longer than expected for the government to respond to our filing. Once the government did respond, in May, the language of their response was very difficult to understand and, quite frankly, looked like bad news. Barry understood immediately that the response was not negative but good! He leveraged his 30 years of experience, expressing how he has seen this response in the past, and helped me understand how to proceed. In his experience, we should find that the government will award a positive result. We are in the process of re-filing a response to the government and, with Barry's guidance, I feel very positive about the results.

Barry, I am impressed with your depth of knowledge and your professionalism. I appreciate your responsiveness and willingness to help me understand each step of the way. I would recommend your legal assistance to any business whenever they have patent or trademark need.

All the best,



Mark Galvin
President and Founder