

To: Gerald Wessels

I want to take the time to endorse Gerald Wessels and the excellent work he did this summer for my fiancé, Tim. Tim engaged Gerald's real estate services to both sell his home and then buy a new home. As a result, he got to experience Gerald's skills as both a seller's agent and then as a buyer's agent.

Gerald's caring and professional approach to both types of transactions, especially during a time where COVID-19 is a strong concern, helped all the people involved feel safe, seen, and respected.

Because Gerald works easily in either the buyer's agent or the seller's agent roles, he is able to offer insights about what "the other side" is thinking/doing in the process of the real estate negotiations. Gerald's biggest personal strengths beyond his real estate knowledge is that he listens to all the people involved in the transaction and he is always kind.

Thank you, Gerald, for making Tim's real estate buying and selling experience as low-stress and supported as possible.

Sincerely,

Jessica Walker
Momentum Transformations, LLC