



January 28, 2026

Dear Kurt,

You took what felt like an unworkable situation all the way to the closing table.

Friends of mine—now retired—moved in with one of their children to help care for their grandchildren. During this time, maintenance on their own home was postponed again and again. Eventually, the property fell into significant disrepair, well beyond the scope of a typical flip and edging closer to a tear-down scenario.

I connected them with you hoping there might be a way to sell the home without a major investment on their part, though even an “as-is” sale seemed uncertain.

You stepped in, leveraged your network, and found a buyer willing to purchase the home in its current condition. While routine maintenance over the years would have resulted in a much higher sale price, given the circumstances, you helped them avoid their worst-case scenario—having to pay to walk away from the property.

Although this was a small transaction, you handled it with the same care, professionalism, and dedication as if it were a million-dollar home. I am incredibly grateful for the respect and attention you showed them.

I already knew you were someone I could trust, but this experience reinforced that you can be trusted with both the small deals and the very big ones. Thank you again for everything you did.

Sincerely,

A handwritten signature in blue ink that reads "Clay Jeffreys".

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