

August 18, 2021

Vuorihio Real Estate Group
Natalie@vuorihogroup.com
704-526-9023

Dear Natalie,

Thank you for making me look so good to my friend, Jane. She knew other realtors but I encouraged her to interview you because of your enthusiasm. Besides, you both love to laugh and this wasn't a laughing situation. She was ready to be near family in Florida and needed to sell her street facing condo in the city of Atlanta, during a time of protest and a pandemic.

Jane appreciated your guidance through the renovations/enhancements needed to sell at the best price, providing the contractor and staging her home (even using local artist artwork!). The marketing materials and website beautifully showcased the home. All Jane had to do was get packed and leave. Yes, the trust you built with her allowed her to move while you handled all the details of selling her home.

Jane raves about you and I quote, "It's the little things that made a big difference. Her calming voice during a stressful time, her ability to explain next steps and her eagerness to negotiate in my favor."

Thank-you for making me super proud to have had a part in introducing the two of you. Her home sold for \$10 more per foot than her neighbor!

Gratefully,



Tammy Mealy