

To whom it may concern,

Over the years I have worked with countless CPAs. Len Nelms stands out amongst them as truly responsive, generous and knowledgeable.

Many CPAs and tax advisors have too many clients. And while Len certainly has a growing business, he balances his duties as an advisor meeting with clients with his ability to get back to his clients quickly. Unless he's watching Alabama roll through an opposing team, you can be assured that he will respond in timely manner to you or your clients' needs in a thoughtful manner.

The tax industry is also known for charging hourly rates, accounting for the time as if where a Quickbook item needing to be classified in a ledger. Len is generous with his time, being available for clients when they need his expertise and collaborative advisors when requested. What goes around, comes around and Len certainly builds a health amount of karma within his professional network and in his client book.

Finally, Len also "knows his stuff" – aside from his years of experience, his expertise in small business and resolving issues with the IRS allows him to be more proactive in advice on the front end, counseling business owners how to avoid mistakes that could be extremely costly. Whether its saving clients from themselves by encouraging them to run a net-zero payroll or checking in with me on clients to ensure they are paying quarterly payments, the care he shows for our mutual clients is invaluable.

I recommend Len to all my small business owner clients looking for a trusted solution for tax advice.

A handwritten signature in black ink, appearing to read 'A Wilder', with a stylized, flowing script.

Andreas Wilder