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August 7, 2020

Dear Annie,

This letter is long overdue and so thoroughly well deserved. You turned our casual house hunt into the discovery of our dream home. You were patient with us. Your sense of humor and extraordinary understanding of our wants and needs made all the difference in the world. You helped us through putting an offer in on a house, the rejection of that offer, and the crazy series of events that finally saw us signing the papers for that original house. Phil and I still wake up most mornings in awe that this house is actually our home.

Since we were the clients who fell in love with a "For Sale By Owner" you suffered through late nights and a fussy seller for us and you did it all with a smile. You also endured long hours showing our house and some extraordinary circumstances with our buyers! Through this entire experience you were more than just a realtor to us. You were a resource, a teacher, a guide, and a friend.

What started for us as a dream became a reality, thanks, in large part, to you. Phil and I are so honored to know you. You made us feel like family. Please know that we will always consider you to be a part of ours.

With all our love and gratitude,

Gillian & Phil

A handwritten signature in green ink, appearing to read "Gillian & Phil".

A handwritten signature in green ink, appearing to read "Philip J. Cassin, D.C.". The signature is written in a cursive style.