Jennifer Spivey, Associate

PHP Commercial Real Estate

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June 21, 2022

Justin Zeigler, Principal

Common Ground Home Team

Coldwell Banker

1370 North Highland Ave

Atlanta, GA 30306

Dear Justin

I would like to thank you for the excellent service you provided to my friend and past client, and his family. I can only imagine the complexity of an estate property owned by multiple family members. The home you now have under contract, after a very short period of time, was the family gathering place for decades, a place of family dinners, birthday parties, and other special events. I know the residential real estate market is often driven by emotions rather than the bottom line. As such, it requires a special kind of agent. You are that agent.

The patience, advice, and creative problem-solving solutions you provided were extraordinary. I know you provided these services with no guarantee of a listing – just the opposite, at first, they decided to sell to a family member without an agent. When that didn’t happen, you were their number one choice for a reason.

When I give a referral, I consider that referral an extension of me. My name is associated with that referral and there is an expectation of service. You have exceeded my expectations and I will not hesitate to recommend you to anyone for their residential real estate needs.

Thank you!

All the best,

Jennifer Spivey