

**MILLER &
BROWN, P.C.**

ATTORNEYS AT LAW

Atlanta • Fayetteville • Kennesaw

P.O. Box 142908, Fayetteville, GA 30214
Phone: (770) 461-2025 Fax: (770) 461-2026

John B. Miller, *Partner*
jmiller@millerbrownlaw.com

December 1, 2015

Gerald Wessels
1200 Commerce Dr.
Suite 100
Peachtree City, Georgia 30269

RE: Your Assistance With Real Estate

Gerald:

Recently, I was able to convince my in-laws to move to Peachtree City from New York. They fell in love with the paths, the climate, and the available houses. When my wife announced that she was pregnant, my mother-in-law asked me for the name of a realtor that I trust. Of course, I sent her to you.

All referrals are important. I have referred clients to you in the past. In fact, it is because of your great reputation and how well you treat your clients that I have sent referrals to you. This one was different however. This referral was more than family. If I send someone to my mother and they mess up, she will still love me. It is an extra level of trust to refer someone to your mother-in-law.

Of course, as I knew you would, you impressed both my mother-in-law and my father-in-law. Your detailed knowledge of Peachtree City went far beyond where things were located. You also knew great detail about both the local real estate market, as well as what was going on at any given time. You knew trends, and you knew what had sold recently. Of course, a full time agent will know more than someone working part time, but your knowledge went above and beyond.

More than that, you took great time and care to make sure they had the right house. From scheduling multiple trips to sending them photos of houses of interest, they felt like they were your entire focus. More impressive than that was that even after a contract was signed, you went to the house on a regular basis to make sure the work was being done that was required of the seller. Getting regular reports on the progress made them feel much more comfortable.

Thank you, Gerald. Your superior work made me look good. You will continue to get my referrals and my thanks.

Sincerely,

John Miller