



Ken Derosé-Broeckert  
107 Wickerhill  
Peachtree City, GA 30269

RE: Pest Removal

Ken:

Recently some of my finest clients and I were in the most stressful time of the home buying process: the due diligence period. When the report came back from the home inspector there were all the little items that one could expect but one. The inspector included a picture of a rodent from the attic in full color no less. To my surprise, my clients were more concerned about this issue than any of the structural items of the house.

What the unformed might now comprehend, is that the stress of these issues occurs because the inspection must be ordered, performed and reported in the due diligence period. Nerves heighten on everyone's part when something is uncovered because professional contractors must give estimates in that given time before negotiations start on the remediation. All this typically transpires in 10 to 14 days.

Ken, quite frankly I do not understand why you chose this profession. Wildlife is something I enjoy watching in the open space across from my house. However, when I needed professional help in a timely fashion, there was no question as to who I was going to call. As is the case with many buyers, most of their queries were over the phone and so I knew that they would be placing a large amount of trust in whom I recommended. Furthermore, I knew they were going to have the work done after the house was purchased, and so they needed a precise estimate that was going to be honored in the future.

I am happy to report that my clients are very pleased with the service you provided. I had no question that would be the case. It makes your chest swell just a bit when clients brag on people that you have recommended.

We both know that Georgia wildlife will continue to take up residence in our homes. As long as they do, I will be referring my clients and friends to you.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Gerald Wessels'. The signature is fluid and cursive.

Gerald Wessels