

September 21, 2022

My friend Ian and his wife were very stressed over how to deal with his mother-in-law's house after they moved her into an assisted living facility. The house had been poorly maintained over the years and had a lifetime of accumulation in it.

With great confidence, I referred them to Jason Wilson and his team at Ursula and Associates. Jason took the time to understand how much effort Ian was willing to put into the home and advised Ian on where to put effort and what they could ignore. Jason even went so far as to lend them a dehumidifier for the basement.

When the time came to list the house, Ian was surprised that Jason found them a buyer in just a few days and for more than they expected.

I can't say enough about Jason's ability to truly hear what is most important to his customer and help them get through the process at the pace and effort that meets their comfort level.

Thank you for taking such great care of my referral.

Sincerely,



Robert Mitchell, Owner  
The UPS Store 2524 & 3228