



November 10, 2016

Lisa Wrenn
Keller Williams Realty Consultants
695 Mansell Road, Suite 120
Roswell, GA 30076

Dear Lisa,

When Al Ray and I first met with you about the prospect of selling our home, we were frustrated. With over 1,000 new homes being built within ½ mile of us, we weren't sure if we should sell. There were so many unknowns. How would traffic be? Would property values in our neighborhood go up or down? Would it be better to move now or wait until the new construction is completed?

You calmed our fears and helped us make the decision to move. And, from that point on, you were an **invaluable partner**. Your knowledge of the market and negotiating skills enabled us to make a nice profit on the house. And you stayed on top of details so that we could focus on our other priority – finding a new home!

We love our new home! Thank you for all you did to get us here. From inspections to repairs to paperwork, you managed the process so smoothly. And I was impressed with how you negotiated with the seller. We ended up with a good deal on the house and even got some free furniture to boot!

All the best,

A handwritten signature in black ink, appearing to read "Carla", written in a cursive style.

Carla Collis Gesite