

Your  
American  
Family  
Agent

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Dear Smart Smartphone User,

The founder of LL Bean said, "Customer service is just a day in, day out ongoing, never ending, unremitting, persevering, compassionate, type of activity." JB gets this!

JB does not tell you what customer service is or what he's going to do for you; he listens to what you want and makes it happen. If he doesn't know the answer, he gets it and follows up, promptly.

JB's recommendations for wireless coverage and technology are spot on. He's the person you send your grandmother to for her cell phone because he'll be clear and helpful, but your tech savvy multi-device colleagues will also benefit from his pulse on the industry.

He saved my family \$40 a month and will save us another \$240 next year when we bring another line to him and that was even after a brand new, awesome phone with no contract!

Genuinely,

A handwritten signature in red ink that reads "T. Schlosser, Jr." in a cursive style.

Thomas Schlosser, Jr