



**2451 Cumberland Parkway
Suite 3505
Atlanta GA 30339**

Taylor Chastain
Up Up and Away Junk Hauling
44 Turner Hollow
Dallas, GA 30132,

Dear Mr. Chastain,

The true economics of a project can be hidden. What looks costly in essence is a cost saver. The problem I have faced over time is how long to remove debris from a customer's home. In the past, it was commonplace to have a dumpster onsite for the duration of the project. But dumpster costs have increased dramatically – both the baseline fee for the disposal and the daily rental rates. To further complicate placing a dumpster, some municipalities are requiring permits for dumpsters.

Now I have a solution that eliminates my headaches. I call Up Up and Away and the trash is gone. I can have a contractor stack the debris and put a tarp over it. Unpacking a new toilet at the last minute? Cut down the box and put it on the stack. When the job is done, one call, and the trash is gone. My homeowners can add to the pile and I don't have to worry about running out of space. No permit needed. The driveway isn't blocked.

I have flexibility with my projects and a great tool at my disposal that help me contain costs. My clients are happier to not have to deal with a dumpster on site for weeks on end. And the crew picks up everything leaving the project broom clean.

Thank you for making my job easier.

Best regards,



Mike Smith