

John and Christine Raney
1035 Riverbend Club Drive, Atlanta, Georgia, 30339

January 24, 2012

To Whom It May Concern:

It is with gratitude that we write this acknowledgment of real estate agent **Norm Hatke** who represented us in the recent sale of our town home in Atlanta.

We have worked with Norm twice now – once to purchase our town home in 2001 and a second time to sell it in January of 2012. Throughout both experiences, Norm was professional, conscientious, and motivated. He has significant experience and knowledge of the market in Atlanta.

In finalizing all the detail work involved in closing the deal and completing the contracts, Norm was very helpful and was always on top of all closing requirements, often going above and beyond his responsibilities to ensure the process was moving along properly with the buyer. During our recent sale, when we ran into some trouble with the buyer's lender, Norm remained calm, level-headed and respectful of both sides, and was instrumental at helping us navigate through the situation so that we could close on our home.

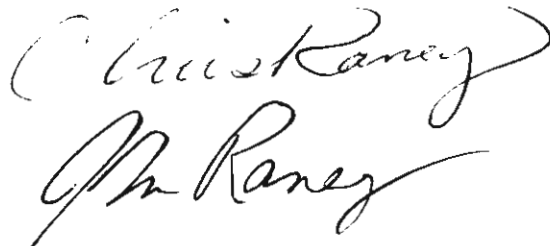
We appreciated Norm's calm reassurance and professional advice throughout the entire process. **We highly recommend Norm to anyone looking for an effective and reliable real estate agent.**

As a person, Norm is a pleasure to work with. He is easy to talk to, a good listener, easy to contact, and always prompt at returning our calls/emails or answering our questions. In all transactions Norm is organized, thorough, and personable.

We highly recommend Norm Hatke!

Sincerely,

John Raney and Christine Raney

The image shows two handwritten signatures in black ink. The top signature is 'Christine Raney' and the bottom signature is 'John Raney'. Both are written in a cursive, flowing style.