



There's a commercial you may have seen...it shows a bulldozer facing a maze. In the cab of the bulldozer is a couple ready to retire and obtain Medicare insurance. They are baffled at the maze before them. How will they navigate the maze to obtain the health plan that is right for them? Also, in the cab with the couple, is a woman. She is their health insurance agent. She drives the bulldozer straight through the maze directly to the plan that works best for the couple.

Well, replace the bewildered couple with me and my husband Mark. Mark was retiring and needed a Medicare health plan, and we were faced with a maze of options, not sure of which direction to go. Replace the woman in the cab with Health Markets Insurance Agent Virgil Dortch. He drove that bulldozer straight through all the confusion and helped us purchase a plan that worked for Mark and our budget, along with a supplement that will help us with costs not covered by Medicare.

Virgil was professional and patiently explained how the policy and supplemental coverage worked. He answered all our questions and continues to do so when additional questions arise.

There is great piece of mind in having an insurance professional I trust. When I am ready to retire and purchase my coverage, Virgil is who I will call. I highly recommend him to my co-workers and clients and consider him my friend as well as a business associate.

Sincerely,

Susan Wright
Branch Leader/VP
Villa Rica Financial Center