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Jennifer Spivey  
PHP / HomeSmart Commercial

I wanted to take this opportunity to write about my experience as a closing attorney working with Jennifer Spivey on a commercial real estate office building sale. From the first phone call and email about the contract and closing to the last, it was clear that Jennifer is very experienced as a commercial real estate agent and knows how to protect her client and keep a file moving forward to close on time.

Before even finalizing the contract on this nearly two-million-dollar mansion in Midtown Atlanta, Jennifer obtained the seller's survey from the listing agent, knew what improvements had been made, already researched what permits had been pulled on the building and called me with questions regarding survey matters and how those matters would affect title insurability and the loan the buyer wanted to obtain. Her being proactive to bring up these matters with me, allowed me to speak with a title insurance underwriter to come up with a solution that buyer, seller and lender could accept, thus removing those development issues from becoming a problem at closing.

When the buyer's initial lender was not taking quick enough action, Jennifer connected the buyer with an excellent lender who jumped on the matter and got the buyer cleared to close quickly. Jennifer was great at communicating with my law firm and the lender to find out the status of the loan and closing and continually proactively encouraging her client to complete the final steps needed to make sure we closed on time. Luckily for business owners, Jennifer is also an expert commercial tenant lease representative and truly loves representing commercial tenants to find and negotiate new office spaces.

She is a true professional and advocate and anyone looking to buy or sell or lease commercial real estate in Georgia would be lucky to work with her as their agent. I look forward to more opportunities to work with Jennifer and her clients.

All my best,

**Mimi McCain**  
**Principal and Managing Attorney**  
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