

# THE BELTRAMI LAW FIRM, P.C.

ATTORNEYS AT LAW

1995 NORTH PARK PLACE, SUITE 100  
ATLANTA, GA 30339  
PHONE: 404-252-1717  
FACSIMILE: 404-252-1984  
WWW.BELTRAMILAW.COM

LOUIS J. BELTRAMI, ESQ.  
*lbeltrami@beltramilaw.com*

DAVID F. BELTRAMI, ESQ.\*  
*\*of counsel*

January 24, 2024

Mr. David B. Arnold  
Re/MAX Around Atlanta Realty  
5205 Stilesboro Road NW  
Suite 110  
Kennesaw, GA 30152

Dear David,

As you know, my law firm handles residential and commercial real estate closings. As a result, we have worked closely with many real estate agents over the years. Some agents are more knowledgeable than others, and some are more familiar with the terms of the sales contract than others. You are one of the most knowledgeable agents we work with, and you know the contract terms inside and out. As a result, your clients are always well informed, prepared, and calm. When there is an issue, you manage everyone's expectations so there is minimal stress. Your closings in our office are always smooth.

As a closing attorney, I typically only see how an agent performs during a closing and in the communication with my staff leading up to it. I am not present at any other stages of the process. However, I once referred you to friends for a listing consultation, and had the unique opportunity to be there when you did your presentation. You provided them with information and handouts about comparable homes, and you presented detailed research to back up all of your points. The level of preparation was extremely impressive and is not what most sellers typically experience.

I can confidently endorse you as an agent to anyone who is in the process of buying or selling a house. I know that you will look out for their best interests, negotiate hard for them, cover all the details, and make their closing a great experience. I've seen it over and over. Thank you for all you do.

Sincerely,



Louis J. Beltrami, Esq.

LJB:bh