

INTROMinutes Are Prepared, Positive and Professional
make the presenter comfortable and the Team eager to listen

Plant	Cultivate	Harvest
<ul style="list-style-type: none"> • What have you decided to do—on purpose? Why? • What big change have you made? Has it turned out as you expected? • What is coming up for you? Graduation, adventure, book, new product? • What was the seed that got you interested in your industry? Story, mentor, family, job? 	<ul style="list-style-type: none"> • What are the important things you stay on top of consciously? • PowerCore meetings are once a week—what is the cycle in your business? • What skill have you learned on purpose? Did you take a class, find a model, read, cultivate a friend? • We cultivate clients by following through with them. What are you good about following through on? 	<ul style="list-style-type: none"> • What achievement, so far, has been most difficult for you? • Which of your achievements to this point in your life are you most proud of? • When you look into the future, what do you want to be remembered as having been responsible for? • What are you able to do now, at this stage of your business, that wasn't possible for you earlier?