



Hilary Wilkie
3183 Shiloh Pl
Canton, GA 30115
01/13/2015

Lindsay Prose
Zach's Grading and Tree Removal
1070 Cartersville St.
Ball Ground, GA 30107

Dear Lindsay Prose:

The family farm, where you recently did some tree work, is a very special place. It has been in the family for a long time. My husband's grandmother is very reluctant to allow anyone to do any work on her farm. In fact, until her husband passed 3 ½ years ago, almost no outside contractors worked on the farm property. Just family. Our grandma is very protective of her land. She trusts almost no one. However, she now trusts you!

The way your company came in her home and greeted her was so respectful and kind. Even though she did not hear most of what you said and asked you to repeat yourself over and over, you were kind and gracious. You took the care and attention to the trees in front of her home as if it were your own home. You educated us on what type of trees they were, how often they would need attention, and on the current condition they were in. Your quote was fabulous, as well. However, I believe it was the way you treated her that made all the difference.

Our family is very happy with: the way the trees look, the added security knowing the dead limbs will not be falling, and the burden it lifted on our family to have to do one less thing to maintain the property. It means the world to us to know we have someone we can trust to work with us; not just hire to work on trees.

Warmly,

Hilary Wilkie



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