



## **TILGHMAN CONSTRUCTORS**

October 31, 2019

Kimberly Jackson  
Mozley, Finlayson & Loggins, LLP  
One Premier Plaza, Suite 900  
5605 Glenridge Drive NE  
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Kim Jackson is more than a real estate attorney. She is a highly informed and well connected individual. Her knowledge of real estate goes way beyond the closing the table. One might say that she is an encyclopedia of knowledge.

Earlier this year one of my clients ran into a financial hurdle. The project was nearing completion and they needed a little more cash to bring it to the finish line. The situation was very unique as the client had paid cash for all their purchases over the last several years. Since they had not borrowed money, they had no payment history. Without a payment history finding a lender can be a monumental task, even for a small loan. I reached out to Kim for alternative lending resources since the banks were not willing to produce the loan.

Kim provided a list of potential lenders that might be a good fit for this unique situation. I never knew there were so many different lenders on the market. It was truly an education for me. After numerous phone calls and emails we were able to find a solution for my client. Kim produced all of the loan documents, performed a title search on the property, acquired the title insurance and made sure all parties were protected. She and her staff made the closing seamless for the borrower and painless for the lender.

Thank you Kim for all of your hard work and professionalism throughout this process.

Sincerely,

Jim Tilghman

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